GBSA
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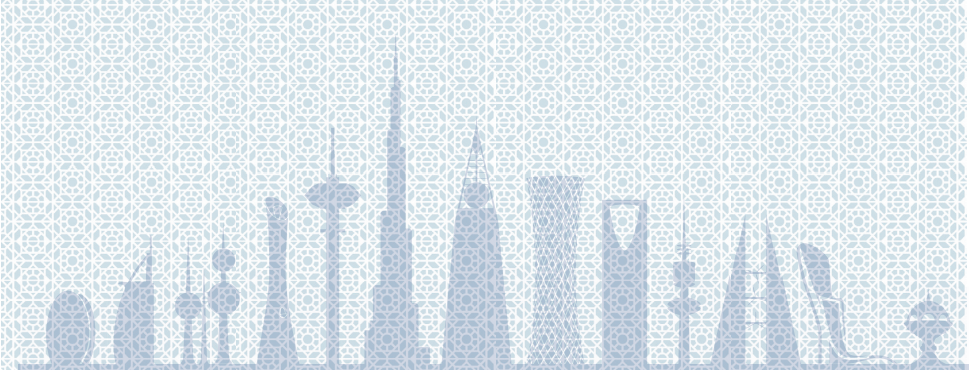
THE GULF BOND AND SUKUK ASSOCIATION

GULF DEBT CAPITAL MARKET SUMMIT



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MARKAZ
Kuwait Financial Centre K.P.S.C.

The Ritz Carlton DIFC, Dubai
6 November 2017
09:00 to 17:00

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CAPITAL MARKET REGULATORS

H.E. Abdullah Al Salmi
Executive President
CAPITAL MARKET AUTHORITY
SULTANATE OF OMAN

H.E. Mohammed bin Abdullah El-Kuwaiz
Chairman
CAPITAL MARKET AUTHORITY
KINGDOM OF SAUDI ARABIA

H.E. Dr. Nayef Al-Hajraf
Chairman (of the Board of Commissioners) and Managing Director
CAPITAL MARKET AUTHORITY
STATE OF KUWAIT

H.E. Dr. Obaid Al Zaabi
Acting Chief Executive Officer
SECURITIES AND COMMODITIES AUTHORITY
UNITED ARAB EMIRATES

KEYNOTE SPEAKER

Ali H. Khalil *Chief Operating Officer*
KUWAIT FINANCIAL CENTER – MARKAZ

Ali Khalil joined the Markaz group of companies in 1989. He is currently the Chief Operating Officer of Markaz, directly overseeing its Asset Management and Investment Banking Activities. He is also the Vice-Chairman of the Investment and the other Management Committees at Markaz. Prior to that, he was the President of Mar-Gulf Management, a fully owned subsidiary of Markaz located in Los Angeles, California, which manages its USA real estate investment activities. Ali holds an MBA degree from INSEAD in France; a B.Sc. and a M.Sc. degrees in Industrial Engineering from Texas A&M University (USA).

SPECIAL GUEST

Dr. Jihad Azour *Director, Middle East and Central Asia Department*
INTERNATIONAL MONETARY FUND

Jihad Azour is Director of the Middle East and Central Asia Department at the IMF where he oversees the Fund's work in the Middle East, North Africa, Central Asia and Caucasus. Dr. Azour served as Lebanon's Finance Minister in 2005-08. Before and since his time as finance minister, he held a range of positions in the private sector, including McKinsey and Booz and Co. Prior to joining the IMF in March 2017, he was a Managing Partner at investment firm Inventis Partners. Dr. Azour holds a PhD in International Finance and a post-graduate degree in International Economics and Finance, both from the Institut d'Etudes Politiques de Paris. He also did research on emerging economies as a post-doctoral fellow at Harvard. Dr. Azour has published several books and articles on economic and financial issues and taught extensively.

08:15 **LIGHT BREAKFAST AND REGISTRATION**

09:00 WELCOME
MICHAEL GRIFFERTY – PRESIDENT, GULF BOND AND SUKUK ASSOCIATION (GBSA)

09:05 SPECIAL REMARKS
ALI H. KHALIL – CHIEF OPERATING OFFICER, KUWAIT FINANCIAL CENTER – MARKAZ

09:15 CHAIRMAN'S REMARKS
ANDY CAIRNS – GROUP HEAD OF CORPORATE FINANCE, FIRST ABU DHABI BANK, CHAIRMAN, GULF BOND AND SUKUK ASSOCIATION

09:25 VIDEO INTERVIEW
DR. JIHAD AZOUR – DIRECTOR, MIDDLE EAST AND CENTRAL ASIA DEPARTMENT, INTERNATIONAL MONETARY FUND (IMF) FORMER MINISTER OF FINANCE, REPUBLIC OF LEBANON

09:40 **PANEL I:** REGULATORS PANEL

MODERATOR:
LEE IRVINE – COUNSEL, LATHAM & WATKINS

PANELISTS:
H.E. ABDULLAH AL SALMI - EXECUTIVE PRESIDENT, CAPITAL MARKET AUTHORITY, SULTANATE OF OMAN

KHALED AL ZAABI – DIRECTOR OF SUPERVISION, SECURITIES AND COMMODITIES AUTHORITY, UNITED ARAB EMIRATES

MUBARAK AL-REFAEI - ACTING HEAD OF THE SUPERVISION SECTOR, CAPITAL MARKET AUTHORITY, STATE OF KUWAIT

SABTY AL SABTY - DEPUTY, LISTED COMPANIES & INVESTMENT PRODUCTS, CAPITAL MARKET AUTHORITY, KINGDOM OF SAUDI ARABIA

10:30 **NETWORKING COFFEE BREAK**

11:00

PANEL II: FUNDING ROUNDTABLE

MODERATOR:
SARMAD MIRZA – EXECUTIVE DIRECTOR, DEBT CAPITAL MARKETS, STANDARD CHARTERED BANK

PANELISTS:
DANIEL TROMANS – HEAD OF CORPORATE FINANCE & GROUP TREASURY, SENAAT

DANIELE VECCHI – HEAD OF TREASURY AND INVESTOR RELATIONS, INVESTCORP

KEVIN MURPHY – GROUP CHIEF INVESTMENT OFFICER, YBA KANOO GROUP

NIKOLAOS PASSARIS – VICE PRESIDENT, GROUP TREASURY, MAJID AL FUTTAIM (MAF) HOLDING

MICHAEL NISSYRIOS - VICE PRESIDENT – FINANCING, EMIRATES GROUP

11:45

PANEL III: INVESTORS PANEL

MODERATOR:
CHRISTIAN ESTERS – SENIOR DIRECTOR, EUROPE, MIDDLE EAST AND AFRICA, SOVEREIGN AND INTERNATIONAL PUBLIC FINANCE RATINGS, S&P GLOBAL RATINGS

PANELISTS:
CHRISTOPHER WATSON – PORTFOLIO MANAGER, FINISTERRE CAPITAL

RACHEL HARRIS – CLIENT PORTFOLIO MANAGER, JANUS HENDERSON INVESTORS

RASHA OTHMAN – SENIOR VICE PRESIDENT, INVESTMENT BANKING, KUWAIT FINANCIAL CENTER – MARKAZ

USMAN AHMED – HEAD OF FIXED INCOME, EMIRATES NBD ASSET MANAGEMENT

12:30

PANEL IV: DEVELOPING THE STRUCTURED FINANCE MARKET

MODERATOR:
ALEX ROUSSOS – PARTNER, DENTONS

PANELISTS:
GREGORY MAN – PARTNER, NORTON, ROSE FULBRIGHT

KHALED FOUAD – CHIEF INVESTMENT OFFICER, KAMCO INVESTMENT COMPANY

LUCA BERTALOT – SECRETARY GENERAL, EUROPEAN COVERED BOND COUNCIL

PAUL FARRELL – HEAD OF SALES & RELATIONSHIP MANAGEMENT FOR MENA AND TURKEY, BNY MELLON CORPORATE TRUST

TAREK HARD – SENIOR STRUCTURER, PRODUCT DEVELOPMENT & TRADING STRUCTURED PRODUCTS, LANDESBANK BADEN-WURTTEMBERG

13:15

LUNCHEON - BALLROOM B

14:30

PANEL V: BREAKING THE GLASS CEILING ON LIQUIDITY

MODERATOR:
EBRU BOYSAN – BUSINESS MANAGER, MIDDLE EAST & AFRICA, BLOOMBERG

PANELISTS:

ALI MARSHAD – HEAD OF FIXED INCOME, SECURITIES & INVESTMENT COMPANY SICO

BERNARD FERRAN – GENERAL MANAGER, EUROCLEAR

CLAUDIO MEDEOSSI – COUNSEL, WHITE & CASE

IBRAHIM BITAR – HEAD OF TRADING, NOOR BANK

15:15

PANEL VI: FUNDING THE TRANSFORMATIVE INFRASTRUCTURE OF TOMORROW

MODERATOR:
PETER CRIPPS - EDITOR, ENVIRONMENTAL FINANCE

PANELISTS:
DEBASHIS DEY - PARTNER, WHITE & CASE

FRANK BECKERS - MANAGING DIRECTOR - HEAD OF PROJECT FINANCE & ADVISORY, FIRST ABU DHABI BANK

KARIM NASSIF - ASSOCIATE DIRECTOR, INFRASTRUCTURE FINANCE, S&P GLOBAL RATINGS

NACER BOUHITEM - SENIOR VICE PRESIDENT, MACQUARIE CAPITAL

RAJIT NANDA - CHIEF INVESTMENT OFFICER, ACWA POWER

16:00

NETWORKING COFFEE BREAK

16:20

PANEL VII: TESTING THE LEGALITY OF SUKUK

MODERATOR:
KHALID HOWLADAR – MANAGING DIRECTOR, ACREDITUS

PANELISTS:
ABDUL KADIR HUSSAIN - HEAD OF FIXED INCOME ASSET MANAGEMENT, ARQAAM CAPITAL

AHMAD ANANI - PARTNER, PILLSBURY WINTHROP SHAW PITTMAN LLP

MAYA MARISSA MALEK – MANAGING DIRECTOR, AMANIE ADVISORS

MOHSIN SHAIK BIN SEHU MOHAMMED - SENIOR EXECUTIVE MANAGER, INVESTMENT BANKING & CAPITAL MARKETS, MAISARAH ISLAMIC BANKING SERVICES

17:00

CLOSING REMARKS

17:10

END OF CONFERENCE

Andy Cairns *Group Head of Corporate Finance*
FIRST ABU DHABI BANK

Andy has responsibility for First Abu Dhabi Bank's financing, capital markets, underwriting, advisory and securities services activities as well as the bank's institutional loan portfolio. With more than 20 years' experience in international investment banking, Andy was previously Head of Cross-Border Debt Capital Markets at Bank of America Merrill Lynch before which he was Co-Head of Asia-Pacific Debt Finance at HSBC and Head of Asian Fixed Income Origination and Syndicate at Standard Chartered. He has worked in New York, London and Hong Kong. Andy has bookrun in excess of USD500 billion of landmark financings for governments, supranationals, corporates and financial institutions worldwide. Andy is Chairman of The Gulf Bond and Sukuk Association.

Lee Irvine *Counsel*
LATHAM & WATKINS

Lee Irvine is Counsel in Latham & Watkins' Dubai Office with substantial experience advising financial institutions and public and private companies on all aspects of conventional debt capital markets, equity capital markets, Islamic finance and liability management. Lee has worked in the Middle East for over 9 years and has been instrumental in the development of the sukuk market - advising on over 30 sukuk transactions across the region. Lee is a board member of the Gulf Bond and Sukuk Association and is Chair of the Regulatory Committee for The Gulf Bond and Sukuk Association, where he is responsible for liaising with regulators on all draft capital markets regulations.

Sarmad Mirza *Executive Director, Debt Capital Markets*
STANDARD CHARTERED BANK

Sarmad (Sam) Mirza is responsible for leading Standard Chartered's Corporate DCM initiative in the region, having worked across the Middle East for the past 9 years with the Bank. Sam has worked on a number of landmark Debt Capital Market transactions, across both conventional and Shari'ah Compliant issuances, and has led a variety of innovative fixed income solutions during his tenure across Airline Financing, subordinated debt structures, structured notes, liability management exercises and Senior Unsecured transactions, amongst others. Sam holds an MBA from Columbia University and a Bachelor's degree in Accounting and Computer Science from Indiana University, Bloomington.

Daniel Tromans *Head of Corporate Finance & Group Treasury*
SENAAT

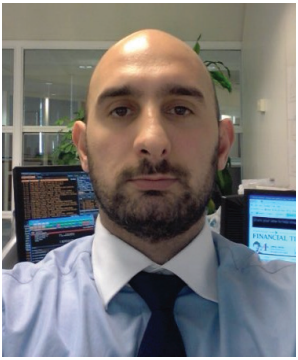
Daniel is Group Treasurer and Head of Corporate Finance at SENAAT, the UAE's largest industrial investment holding company with a $7bn portfolio including Emirates Steel Industries; National Petroleum Construction Company; and Agthia. He is responsible for the global debt portfolio and the structuring and execution of all capital market transaction across the group. Prior to relocation to the UAE, Daniel was based in the City of London working on cross-border assignments as part of Accenture's corporate finance team. Daniel holds a Masters degree from the University of Manchester, and is a Chartered Certified Accountant and CFA® charterholder.

Daniele Vecchi *Head of Treasury and Investor Relations*
INVESTCORP

Daniele Vecchi joined Investcorp in 2016 as Head of Treasury and Investor Relations. Daniele comes to Investcorp from Transmed in Beirut where he held the position of Chief Financial Officer. Previous roles include Group Treasurer of Majid Al Futtaim Group, Dubai, Group Treasurer and Head of Investor Relations with Panalpina Management Ltd, Switzerland and senior treasury positions with the Nestlé Group in Switzerland, Italy and the United States. Daniele holds a MSc. majoring in risk management from the Stern School of Business, New York and a MSc. majoring in economics from the University of Bologna. Daniele is a member of the Swiss Association of Corporate Treasurers.

Kevin Murphy *Group Chief Investment Officer*
YBA KANOO GROUP

Kevin is currently the Group Chief Investment Officer at Yusuf Bin Ahmed Kanoo and Executive GM of Kanoo Capital, the investment division of the company. YBA Kanoo is one of the largest and oldest diversified family conglomerates in the GCC. Kevin has worked with YBA Kanoo for four years and had over 19 years' experience in the GCC and over 29 years' global experience in the areas of investment management, treasury and funding engagements including YBA Kanoo, Dubai World, Investcorp and Citibank. Kevin has a Masters in Applied Finance, is a Certified Finance & Treasury Professional, a Certified Financial Technician and a member of the Australian Institute of Company Directors.



Nikolaos Passaris *Head of Treasury Front Office*
MAJID AL FUTTAIM HOLDING LLC

Nikolaos Passaris is currently heading the treasury front office at Majid Al Futtaim Holding LLC, managing the group's funding portfolio, overseeing financial risk management as well as heading the investor relations function. Previously, Nikolaos worked for Titan Cement in Greece, where he was responsible for the group's financing and interest rate risk management. Prior to that, he worked as a derivatives structurer for JP Morgan Chase and as an analyst for Gyroscopic Fund, a fund of hedge funds. Nikolaos holds an MSc in Finance from Imperial College London, a Bachelor in Engineering from University College London and is a CFA charterholder.

Nirmal Govinda Das *Senior Vice President, Corporate Treasury*
EMIRATES GROUP

As Head of Emirates Group treasury operations, Nirmal is responsible for financing the airline's considerable growth, and also for managing the Group cash surpluses, and its currency and interest rate exposure risks, as well as all potential tax exposures globally. Prior Emirates, Nirma has held a number of Senior Finance roles within Emirates, most recently as the Vice President Financing - Emirates Group. During this time he has led his team to several awards for "Financing Deals of the Year" and awards for Airline Treasury Team of the Year. Nirmal is a certified member of the Institute of Chartered Accountants, India and is a Commerce graduate from Delhi University. In addition, he has completed Management Development and Technical programs from the Harvard Business School, London Business School, George Washington University and Cranfield University.

Christian Esters *Senior Director, Europe, Middle East and Africa, Sovereign and International Public Finance Ratings*
S&P GLOBAL RATINGS

Christian Esters leads the Asia, Middle East and Africa Team. Christian's team is located in Dubai, London, Singapore, Moscow and Johannesburg. The team is responsible for nearly 50 Sovereign ratings. The team also covers Multilateral Lending Institutions, Government-Related Entities, and Local Governments. Christian has previous experience in project finance, structured finance, and Islamic finance. Christian is a CFA charterholder. He holds a M.Sc. (Econ) degree of the University of Passau and a Master of Public Administration of the Ecole Nationale d'Administration (ENA), Paris/Strasbourg. He also holds a degree from the Institut des Etudes Internationales et de Développement, University of Toulouse and from the Econometrics Summer School, London School of Economics.

Christopher Watson *Portfolio Manager*
FINISTERRE CAPITAL

Christopher joined Finisterre Capital in 2007 as Head of Research and became a Portfolio Manager in 2013. Prior to joining Finisterre, Christopher was an investment analyst in the Global Special Situations Group at Citigroup. Before Citigroup, Christopher was an Assistant Vice President at GE Capital from 2001 – 2004. He started his career at the Royal Bank of Canada in 1999 where he worked as a financial institutions banker. Christopher has an MBA from IMD Lausanne and a BA Hons from McGill University, Montreal. He has earned the right to use the Chartered Financial Analyst designation and is a member of the CFA Institute.

Rachel Harris *Client Portfolio Manager*
JANUS HENDERSON INVESTORS

Rachel Harris is a Client Portfolio Manager at Janus Henderson Investors. She has held this position since joining Henderson in 2015. Rachel's prior experience includes UK Credit Sales at RBS Financial Markets; six years at Credit Suisse First Boston, working in credit sales, interest rates and emerging markets; and selling fixed income for Renaissance Capital in Moscow. Rachel has an MA in modern languages from the University of Cambridge and has 22 years of financial industry experience.

Rasha Othman *Senior Vice President, Investment Banking*
KUWAIT FINANCIAL CENTER – MARKAZ

Rasha has 17 years of Investment Banking Experience during which she executed numerous mandates covering advisory services such as, restructuring, listing, credit rating advisory, debt structuring in addition to several capital markets transactions such as Equity placements, sukuk and bond structuring and placement. Rasha spearheaded and co-managed Markaz Fixed Income Program which invested over USD120 million in GCC discounted bonds and sukuk, and the Markaz Fixed Income Fund which invests in MENA bonds and sukuk. She holds a holds a Master's degree in Economics from the University of London and a Bachelor's degree in Economics from the American University of Cairo.

Usman Ahmed *Head of Fixed Income*
EMIRATES NBD ASSET MANAGEMENT

Usman is Managing Director of Investments at Emirates NBD Asset Management. He is responsible for the active management of over USD 1.3 billion across fixed income, equity, money market and global macro strategies. His expertise is derived from 18 years of experience in the asset management industry, working with various product classes. Prior to joining Emirates NBD Asset Management in May 2010, Usman was a Director at Mashreq Capital in the UAE, where his team managed fixed income portfolios. In that role he was responsible for the bank's liquidity book and Fixed Income proprietary trading book, which included the long/short credit book. He also co-managed three public funds, which delivered strong returns.

Alex Roussos *Partner*
DENTONS

Alex is a partner in Dentons Dubai office. He is widely acknowledged as an expert in debt, hybrid and equity-linked capital markets transactions. Alex's broad experience has seen him advising governments and government-related entities, all major investment banking clients and large corporate entities across the Middle East on matters including Medium Term Note, convertible bond, hybrid capital and Sukuk issuances and structured finance deals, as well as listings on local and international stock exchanges. Alex is also a leading practitioner in the field of regulatory capital and has acted on some of the most high profile deals in this space in the GCC.

Gregory Man *Partner*
NORTON, ROSE FULBRIGHT

Gregory is the Head of Norton Rose Fulbright's Debt Capital Markets Practice in the Middle East. Gregory has extensive experience on Islamic and conventional capital markets, structured finance and structured products transactions. Gregory acts for leading financial institutions, key corporates, governments and government related entities across the Middle East, Europe and Asia and advises on the full range of debt capital market structures, including previously advising on sovereign and quasi-sovereign sukuk transactions, securitisations and hybrid capital issuances.

Khaled Fouad *Chief Investment Officer*
KAMCO INVESTMENT COMPANY

Khaled Fouad runs KAMCO's investments division and as such he oversees the Firm's investment banking services and management of various funds across asset classes. He is a member of the Firm's Investment Committee and Executive Management Committee. Mr. Fouad joined KAMCO in 2015 after 11 years in the UAE working for prominent investment banks and private equity houses. Prior to joining KAMCO, he managed the largest SME fund for Shell in Iraq as well as serving as a board member in several companies across the Middle East and North Africa. He holds a degree in Telecommunications Engineering from Cairo University and an MBA from Cranfield School of Management in the UK. He speaks Arabic, English and German fluently.

Luca Bertalot *Secretary General*
EUROPEAN COVERED BOND COUNCIL

Luca Bertalot is Secretary General of the European Mortgage Federation - European Covered Bond Council (EMF-ECBC), representing EU mortgage lenders and the covered bond community in discussions with the European Institutions and stakeholders in general. Established 1967, the EMF provides data and information on European mortgage markets, worth c. €7 trillion at end 2016. In 2004 the EMF founded the ECBC bringing together covered bond market participants and stakeholders. ECBC members represent over 95% of covered bonds outstanding, worth c. €2.5 trillion at end 2016.

Paul Farrell *Head of Sales & Relationship Management for MENA and Turkey*
BNY MELLON CORPORATE TRUST

Paul joined BNY Mellon in 2007 working as a Client Service Manager for a number of large Investment Management clients. Paul subsequently held a number of roles in BNY Mellon Corporate Trust, most recently as Senior Business Implementation Manager. Paul has over 17 years of experience within the Financial Services industry, principally in sales and relationship management roles. Before joining BNY Mellon, Paul worked for BCP Stockbrokers and Merrill Lynch in a variety of business development roles. Paul is a current board member of the Gulf Bond and Sukuk Association. Paul holds a Law degree from the University of Limerick.

Tarek Hard *Senior Structurer, Product Development & Trading Structured Products*
LANDESBANK BADEN-WURTTEMBERG

Tarek Hard is a Senior Structurer in the Product Development & Trading Structured Products department at LBBW Landesbank Baden-Württemberg. In the structured finance space his primary focus is the provision of secured liquidity: secured loans, structured repos and derivative formats. Over a 20 years career Tarek held structuring / trading roles at Banca IMI, Dresdner Kleinwort Wasserstein and Royal Bank of Canada where he served as Head of Credit Structuring. Tarek holds an M.Sc. in Clinical Biochemistry / Biosensors from Newcastle University and a Ph.D. in Physical Electronics from Edinburgh/ Napier University.

Ebru Boysan *Business Manager, Middle East & Africa*
BLOOMBERG

Ebru has an MSc. Finance degree from Lancaster University, United Kingdom. She started her career in Salomon Brothers New York as an analyst in Debt Capital Markets for sovereign debt issuance and asset liability advisory. Since joining Bloomberg Financial Markets, Ebru has worked on various positions in the new market development of the company. Prior to moving Dubai in 2008, Ebru managed Bloomberg Sales covering Russia, CIS, Eastern Europe, Balkans and Turkey. In 2008 as part of Bloomberg LP's decision to create new hub for the Middle East and Africa (MEA) in Dubai, Ebru took responsibility of analyzing the MEA Fixed Income Markets to localize Bloomberg's Financial Market's product coverage for the region.

Ali Marshad *Head of Fixed Income*
SECURITIES & INVESTMENT COMPANY (SICO)

Ali Marshad is the Head of Fixed Income and has 9 years of industry experience. In his current role, Ali is responsible for covering the regional fixed income market as a portfolio manager. He joined SICO in 2008 and previously worked as an Analyst in the United Kingdom for Mercer Investment Consulting prior to that worked as a performance Analyst for UBS Global Asset Management London. Ali has been a Chartered Financial Analyst since 2013.

Bernard Ferran *General Manager*
EUROCLEAR

Bernard manages a large team of Relationship and Account Managers located in New York, London, Dubai and Brussels. His mandate also includes servicing the large Global Financial Institutions such as the Global Custodians and the Investments Banks. He also acts as Chief Office Representative for the Euroclear Bank's offices in Dubai. Bernard joined Euroclear Bank in 2001, having previously spent six years at MasterCard. Before this, from 1992 to 1994, he worked at GSI (now called ADP), a French software house, where he was involved in developing their business in Italy, Spain and Greece. Bernard holds a Bachelor of Arts degree from the European Business School, London (UK) as well as the Advanced Development Programme certificate of the London Business School (LBS).

Claudio Medeossi *Counsel*
WHITE & CASE

Claudio Medeossi is a counsel in our Global Capital Markets Practice currently based in our UAE offices. He has more than 20 years of expertise and has extensive experience in capital markets, asset finance and structured finance, including Islamic finance sukuk transactions. Claudio's practice focuses on advising banks and corporate trustees in their roles as note trustee/security trustee/security agent and delegate/representative under sukuk transactions as well as banks in their roles as paying agents, fiscal agents and facility agents, including in relation to debt workouts, defaults and restructurings. Claudio's transaction experience covers various jurisdictions, including Europe, the GCC, Africa and Asia. He has also an extensive experience in advising similar roles under Italian, Portuguese and Greek securitisations.

Ibrahim Bitar *Head of Trading*
NOOR BANK

Ibrahim Bitar has been more than six years at Noor Bank where he is currently head of trading. He has 23 years of work experience in Rates, FX and Options Trading at several institutions including Goldman Sachs, JP Morgan, Wachovia, and Arqaam Capital. Ibrahim graduated from Cornell University in 1993 with a degree in Operations Research and Engineering. He also obtained a Master in Business Administration from the University of Chicago Booth School of Business where he concentrated in Analytic Finance and Accounting.

Peter Cripps *Editor*
ENVIRONMENTAL FINANCE

Peter has more than a decade of experience working in media and journalism and has been Editor of Environmental Finance since May 2013. Environmental Finance has been running since 1999 and looks at the intersection between finance and the environment. It has a particular focus on the way in which finance can be used to address environmental problems, such as climate change, and looks at how investors can boost returns or manage risk amid the transition to a low carbon, resource efficient economy. Key themes covered by the publication include: sustainable investment and thematic fund management, green bonds, clean energy, stranded assets and carbon risk, and carbon trading. Peter has previously worked on the Press Association's City Desk, The Grocer and on regional daily newspapers in the UK as well as in the RSPCA's press office.

Debashis Dey *Partner*
WHITE & CASE

Debashis Dey is a partner, Global Head of the Islamic Finance Practice and a member of our European Structured finance practice. He has extensive experience advising international and domestic investment banks, corporates and governments on capital markets, securitisation and all types of structured finance, including Islamic finance Sukuk transactions, regulatory capital transactions, commercial, residential mortgages and consumer finance and other asset classes.

Frank Beckers *Head of Project Finance & Advisory*
FIRST ABU DHABI BANK

Frank is a Managing Director and Head of Project Finance & Advisory at First Abu Dhabi Bank. He joined in 2015 from McKinsey & Company where he served as a Senior Advisor on infrastructure & energy finance. Prior to this, he worked 14 years for Deutsche Bank, where he was Global Co-Head of Project & Capital Advisory from 2003 until his departure in 2012. He was a member of Deutsche Bank's MENA Executive Committee and of the Global Asset Finance & Leasing Executive Committee. Frank started his career in 1993 at KfW-Group.Frank holds a Master's in International Management (MIM) from the Community of European Management Schools (CEMS) and a master's degree in Economics from the University of Cologne.

Karim Nassif *Associate Director, Infrastructure Finance*
S&P GLOBAL RATINGS

Karim is an Associate Director, based in Dubai, working in the Corporate & Infrastructure Finance team covering the Middle East, Africa and Europe. He is primary author of the Key Credit Factors criteria document for Oil & Gas Global Project Financings. He is also actively supporting S&P's analytical outreach activities across the Middle East in the Corporate & Infrastructure sector and in the Islamic Finance Sector. Prior to joining Standard & Poor's, Karim worked at Societe Generale as a corporate credit analyst in the transportation and energy sectors and has held a number of other credit positions at international banks over the previous 8-year period. Karim has an MBA (Hons) from the Lebanese American University of Beirut and a Bsc (Hons) in Molecular Biology from King's College, London.

Rajit Nanda *Chief Investment Officer*
ACWA POWER

Rajit Nanda is currently the Chief Investment Officer of ACWA Power with responsibility for its global growth bringing together the multi-functional skills of new business development, acquisitions and divestiture, legal, corporate and project finance. Mr Nanda has led the structuring and financing of several IPP/IWPPs in Oman, Saudi Arabia, Jordan, Bahrain, Abu Dhabi, Qatar, Thailand, Singapore, Morocco, Turkey, South Africa and is currently overseeing ACWA Power's rapid international expansion across the GCC, Turkey, Jordan, North Africa and Southern cone of Africa. Mr Nanda has also initiated and overseen several transformational business acquisitions for ACWA Power in Jordan, Oman etc. Before joining ACWA Power in 2009 as its CFO, he was the regional CFO for GDF Suez's Middle East, Asia and Africa region.

Khalid Howladar *Managing Director*
ACREDITUS

Khalid Howladar is the Managing Director and Founder of Acreditus, a boutique advisory practice created to serve the risk, rating and Islamic finance needs of the Gulf and Islamic credit markets. With his global perspectives, he is a recognised authority in his field and has addressed EM investors worldwide as well as audiences at the World Bank, IMF, ECB and IIF. Other interests include fintech and inclusive capitalism. Previously, Khalid spent 15 years at Moody's Investor's Service London and Dubai as Global Head – Islamic Finance while concurrently Head of the GCC banking team. This was after senior roles covering securitisation and structured credit.

Abdul Kadir Hussain *Abdul Kadir Hussain*
EMIRATES ARQAAM CAPITAL

Abdul Kadir has 24 years' investment experience in the Emerging Market Space. Prior to joining Arqaam he was CEO of Mashreq Capital, Mashreqbank's Asset Management business. He has a 10-year public track record managing conventional Fixed Income credit based funds and a 6-year public track record managing Shariah compliant fixed income credit funds. Under his leadership, Assets Under Management at Mashreq's asset management business grew from $350mm in 2012 to $1.6bn in 2016. Abdul Kadir has a BS Econ with a concentration in Finance and Decision Science from the Wharton School at the University of Pennsylvania and an MBA in Finance and Entrepreneurial Studies for the Andersen School at UCLA. He has been a CFA Charterholder since 1995.

Ahmad Ananiq *Partner*
PILLSBURY WINTHROP SHAW PITTMAN LLP

Pillsbury partner Ahmad Anani is a noted dealmaker in the Middle East, representing prominent clients in multibillion-dollar transactions across numerous industries and sectors. Ahmad, Pillsbury's Middle East practice co-leader, guides a global clientele in multifaceted corporate transactions. Combining business and regulatory acumen with a deep understanding of Islamic finance, Ahmad advises on complex debt and equity capital markets deals and helps clients close major mergers and acquisitions. He has extensive experience in IPOs, private placements, joint ventures, outsourcing, project development, labor law, financing and corporate restructuring. Ahmad also advises on complex policy, regulatory and compliance matters.

Maya Marissa Malek *Managing Director*
AMANIE ADVISORS

Maya Marissa Malek joined Amanie Advisors in 2007 and is one of the pioneers of the firm and the first female advisor. Maya comes from a legal background and has more than 18 years' experience mainly in corporate legal and Islamic finance matters. She is a specialist in the areas of Islamic finance frameworks, Shariah governance, structuring, enhancement and conversion exercises, establishing Islamic financial entities as well as developing Islamic finance policies and standards. Maya is active on many fronts globally for initiating new and innovative Islamic finance solutions for the industry as well as empowering women in Islamic finance. Maya is a member of the Green Sukuk Working Group in the UAE and a Shariah consultant for the World Bank Group

Mohsin Shaik bin Sehu Mohammed *Senior Executive Manager, Investment Banking & Capital Markets*
MAISARAH ISLAMIC BANKING SERVICES

Mohsin is responsible on the overall business of investment banking of Maisarah covering debt capital markets, private equity, asset management, corporate finance and direct investments. Mohsin is a well known figure in the Islamic finance market in Oman due to his role as the pioneer in executing the first ever Sukuk in Oman, which was the Tilal Sukuk issued by Tilal Development Company back in 2013. Mohsin has been certified by the International Academy of Business and Financial Management as a Certified Private Equity Specialist. He is also a Chartered Islamic Finance Professional with INCEIF, Malaysia. He graduated with a Master of Business (Applied finance) degree from the Queensland University of Technology, Australia and also holds a Bachelor of Accounting (Hons) degree from University Tenaga Nasional, Malaysia.

Nacer Bouhitem *Senior Vice President*
MACQUARIE CAPITAL

Nacer is a Senior Vice President of Macquarie Capital covering infrastructure and renewable energy investments and advisory. Nacer joined Macquarie Capital in 2007 in London before transferring to the Middle East. During his time at Macquarie Nacer has taken on various roles including financial advisory, fund management and principal investments. Nacer has extensive infrastructure experience and has worked on large and complex infrastructure transactions in different sectors (transport, utilities and energy) in the Middle East, Europe and Asia. Nacer holds an MBA from the Wharton School and a Bachelor of Engineering from the University of Nottingham.

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6 November 2017